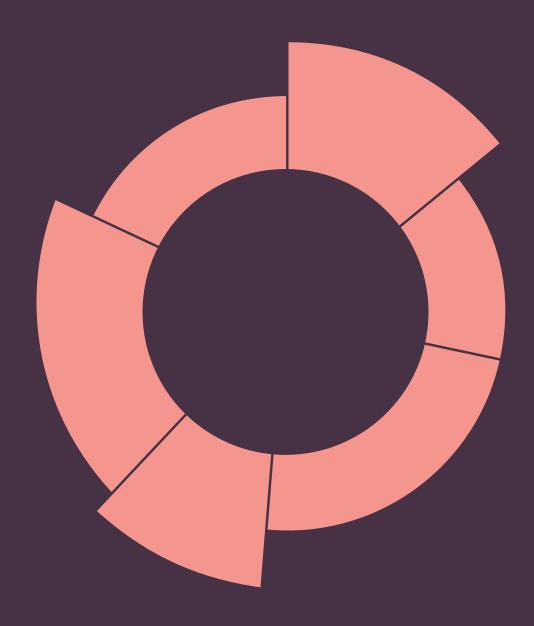
outsource



Curating specialist talent

Through experience comes understanding

We appreciate the challenges that organisations in the Financial Services sector are facing and that, with an agile digital landscape and major regulatory changes surfacing all the time, you have to react and adapt quickly.

It's critical that the people you're recruiting have the skills, experience and tenacity to deliver the necessary changes in your heavily-regulated environment, in the most compliant and cost-effective way possible. We'll work in partnership with you to deliver handcrafted, specialist workforce solutions that evolve with your business needs. We call it Curating Specialist Talent, and it's how we ensure you get the staffing results you're looking for.





Who we are

Taking care of Financial Services staffing.

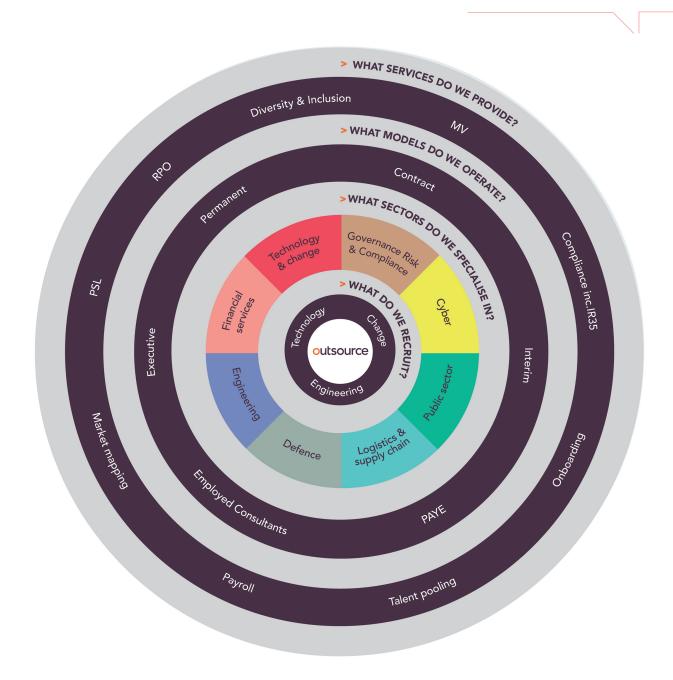
Our wealth of experience recruiting within the Financial Services sector means that you can focus on the specifics of what you need, without having to provide us with line-by-line explanations.

With us, you get the best possible specialist advice. And thanks to our network of proven Financial Services candidates across the UK, it's more than likely that we already know and trust just the right person to fill your next vacancy.

We're one of Britain's largest independent specialist recruitment agencies and whatever your challenge, be it big or small, we'll be able to provide you with the solution you're looking for.

"Their ability to match the right candidate to the right opportunity is excellent."

Programme Manager, Technology client





A handcrafted approach

Helping you to make better informed staffing decisions.

The relationships we've built over the years with both clients and candidates have given us an unrivalled insight into the challenges, deadlines and opportunities that you face every day. This means that you can turn to us whenever you need our input and advice, confident that our tailor-made solution will help you fulfil your goals, big or small. Our honest appraisal of your requirements and the unique suggestions we make will enable you to make smarter, better informed staffing decisions.

Permanent / Contract / Interim / Executive / PAYE / Bench Resource

Our Financial Services divisions offer the full suite of service offerings and will be happy to adapt and mould them to your needs.

Our specialist sectors

- Investment banking
- Retail banking
- Private banking & wealth management
- Asset/investment management
- Insurance/reinsurance
- FinTech

Above all, we cover a vast range of skills and experience within the fields of Technology, Change and Risk; you can be sure we know the people you need, whether it's a single technology wizard or a new team with specialist technical skills.



Who we've worked with

Over the years, we have become integral to our clients' staffing success by listening to their challenges and becoming a vital part of their recruitment teams. We've worked with many of the big players - Goldman Sachs, Lloyds Banking Group, Santander, Nationwide Building Society, St James's Place, Mercedes Financial Services, Lombard Risk, State Street, Bloomberg and many others – often forging longstanding relationships.

We're proud of the fact that most new clients come to us through word of mouth or referral. This is testament to the strength of the strategic partnerships that we build.

Expertise you'll value

Our Financial Services leadership team are well established and have built up a wealth of sector-specific knowledge and experience. Ultimately, we understand the roles you are recruiting for and can identify the right candidates to fill them.

Proud to partner











Our approach

We listen

By paying attention to your exacting requirements, we can make sure that every candidate we supply you with is well worth an interview. It's about quality, not quantity.

We're agile

We have a network of thousands of professionals to reach out to when we're searching for the right fit for a role. And if our suggested candidate is out of your budget, we'll look elsewhere to deliver extraordinary solutions to your everyday challenges.

We work in partnership

After a position has been filled, we don't just leave you to it. You can expect us to remain in communication, to act on the feedback you give us and deliver a service based on continuous improvement.

Outsource and Lombard Risk's partnership

Month 1

UK location diagnostic report, reviewing tech hubs within 7 regions, shortlisted to 12 cities

Month 2

Location shortlist of Manchester, Brighton, Birmingham, and Bristol centres

Month 3

Birmingham location visit; 27 properties shortlisted to 12 to view. Alpha Tower selected

Month 4

Birmingham Head of Technology on board

Month 5

Lombard Risk Management Birmingham

Month 6

17 technical experts embedded



Taking care of everything

It's not just our specialist knowledge that sets us apart, it's the way we work in partnership. The phrase 'taking care of everything' is integral to the way we work. By its very nature staffing is about people, so we make sure we put people at the very heart of everything we do. Similarly, we know that the best long-term relationships are based on trust.

Caring about our clients

We care about the businesses we work with and we want to see them succeed. Our aim is to help clients resolve their skills challenges, not merely fill holes in their workforce.

And we don't stop there. We offer a full onboarding and compliance service, bespoke to the level of service you need, and specialise in providing security cleared candidates. We also have dedicated client and candidate care teams and have extensive experience of working closely with blended workforces. Whatever the mixture of resources in your organisation, we'll be by your side for the long term.

Caring about our candidates

It's only by building lasting relationships with highly skilled professionals that we're able to keep offering the great service we do. We support our network of candidates, learn about their passions, champion their skills and work to resolve their issues.









Let's start today...

Get in touch to find out more about the specialist Financial Services staffing services we offer:

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